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Wintergerst assists the sale of the recycling provider, FISCHER Cyclepor Deutschland GmbH, in an international bidding process

Wintergerst Societät für Unternehmer-Beratung brings the international transaction process for FISCHER Cyclepor Deutschland GmbH, a traditional German firm, to a successful conclusion in just seven weeks.

FISCHER resources GmbH takes over the operations of FISCHER Cyclepor Deutschland GmbH effective 1 May 2021. The buyer, which was founded in 2006, produces polystyrene for the construction industry at its location in Achern. By acquiring FISCHER Cyclepor Deutschland GmbH, the buyer has added numerous activities in the field of recycling expanded polystyrene, EPS, to its current production of new products. When producing milled recycled EPS, used polystyrene is milled into pellets of various sizes which are then used in different applications in the construction industry, such as the production of bricks or in the production of its own insulating dry levelling compound, which has obtained official approval. The takeover concept provides for the long-term retention of the FISCHER cyclepor® brand along with the trademark airpop® as well as the production locations in Achern, Hildesheim, Karlstadt-Wiesefeld, Neumarkt-St. Veit and Klietz with approximately 100 employees.

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“The integration of FISCHER Cyclepor Deutschland GmbH under the umbrella of FISCHER resources GmbH offers attractive growth potential. With the distribution network of FISCHER resources GmbH we can continue to optimize utilization of our production capacity and expand our customer base. We were amazed at the extremely professional conduct of the transaction team from Wintergerst,” explains Hans-Peter Fischer, general manager of FISCHER resources GmbH.

“Compared to other bidders, FISCHER resources GmbH submitted the best concept. To this extent, we are very happy that the company will continue to be managed as a family business,” underscores Volker Wintergerst, founder and managing partner of Wintergerst Societät für Unternehmer-Beratung.

“I am pleased that with FISCHER resources GmbH we were able to find a buyer which, thanks to its matching fit offers attractive growth potential and protects the mid-cap character of the company. The competitive transaction process allowed us to realize an attractive solution for the sellers,” explains Christian Scharfenberger, who managed the project for Wintergerst.

About Wintergerst Societät für Unternehmer-Beratung

Wintergerst Societät für Unternehmer-Beratung GmbH & Co. KG, Stuttgart and Hamburg, is a firm of consultants that is specialized in serving mid-cap family-owned companies. The consulting focus lies on accompanying corporate transactions, restructuring businesses and strategic realignments. Wintergerst possesses exemplary industry experience and implementation skills, regularly assigning individuals with many years of management experience in the respective industry to its engagements. Its active membership in the ICFG international network gives Wintergerst a global footprint as well. www.wintergerst.com



Polystyrene



Works premises of Cyclepor in Achern

(Source: Cyclepor)

We would be happy to forward you the photos and logo upon request.