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Wintergerst accompanies the disposal of the Melchior Textil GmbH in an international transaction process

Wintergerst Societät für Unternehmer-Beratung advises the family-owned company HOS Group on the strategic realignment through the disposal of Melchior Textil GmbH to the British-Portuguese joint venture MGC - Acabamentos Têxteis.

The **HOS Group** looks back on a company history of more than 200 years and is managed by the owner family in the seventh generation. The HOS Groups entrepreneurial activity covers the clothing, renewable energy and real estate sector. As a part of the realignment of the group structure the **Melchior Textil GmbH**, which is involved in the workwear market, was supposed to be divested. Along the value chain the company is involved in the development and the sale of high-quality textile workwear. The company, that has an outstanding market position in the DACH region, has access to an international distribution network with sales representatives in Scandinavia, France and Croatia from its location in Wangen in Allgäu.

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In the course of the international transaction process, MGC a joint venture of the Portuguese textile manufacturing company TMG-Acabamentos Têxteis and the British fabric manufacturer Carrington Textiles Ltd, received the knock down. MGC expects considerable synergies resulting from the acquisition of Melchior and ensures its market access to the DACH region. The new owner enables a larger product portfolio selection for Melchior customers and an even more stable supply chain.

Dirk Otto, Managing Director of the HOS Group: "The opportunities of the new partnership are outstanding for Melchior Textil. Bundling technical capabilities and resources of all three involved companies underpins and secures the market position of Melchior Textil in a long term. We would like to say thank you to the whole Wintergerst team for the excellent support and the extremely professional process management."

Manfred Seeber, Managing Director of Melchior Textil: "We are now part of a vertically integrated textiles group. Consequently, we can continue offering our costumers high-quality products and services as well as expand our product portfolio further in the future."

"We are proud, that we shaped a strategically perfect solution with a tailor-made partner for the renowned HSO Group and its

participation Melchior Textil“, adds Volker Wintergerst, the project manager of the transaction process.

About Wintergerst Societät für Unternehmer-Beratung GmbH & Co. KG

The Wintergerst Societät für Unternehmer-Beratung GmbH & Co. KG, Stuttgart and Hamburg, is a consultancy firm being specialized on medium-sized family businesses. The focus is on the support of corporate transactions, restructuring services and strategic realignments. Wintergerst has a high level of industry expertise and often uses personalities in their projects who have many years of management experience in the respective industry. Through the involvement in the renowned international network ICFG, attractive partners are often identified with a global M&A approach. www.wintergerst.com